of plant and machinery, crockery/ cutlery, furniture and fivtures, carpet and linens items etc. annually worth several crores of Rupees; and

(b) if so, what are the set procedures prescribed and adopted for effecting such purchases during the 7th plan period in each unit/division of I.T.D C and which were the I.T D C's division involved in supervising, installation/usage of stores in various operational hotels and projects with respnsibility and accountability of each?

THE MINISTER OF STATE IN THE MINISTRY OF TOURISM (SMT USHA SINGH) (a) and (b) ITDC has various hotel Units and other properties situated at different locations in the country Its MM&D Division at the Corporate level performs functions of execution of centralised contracts, exercising control, and procurement of items for units/Divisions of the Corporaton While central contracts are finalised by MM&D Division for purchase of crockery, cutlery, carpets, linen etc for hotel units, it has decentralised its powers to the Units/ Divisions for procurement of other items As regards purchase of Plant and machinery, furniture and fixtures etc , the same is handed by the Engineering Division of ITDC who invite limited tenders from approved panel of contracting firms

The necessary supervision, installation/usage of items mentioned above is done by the Engineering Division/ respective units who are responsible and accountable for the same

Late payment of Pills by ITDC

1030 SHRI N E BALARAM: Will the Minister of TOURISM be pleased to state·

(a) the time period required by I T D C to raise bills for their F&B and Banquet services both against credit cards and direct payments.

(b) whether it is a fact that the average time taken for billing in I.T. DC properties is around 90 days which is far more than the average time taken by the other Hotel Chains;

(c) if the reply of part (b) above be in the affirmative, who is responsible in I.T D.C for the loss of interest on the amount of the Bill from the date of actual sales till the period bills are raised; and

(d) whether any action has been taken against such officials by Government/I T D C Management so far in each hotel property of I T D C if not, the reasons therefor

THE MINISTER OF STATE IN THE MINISTRY OF TOURISM (SMT. USHA SINGH) (a) and (b) Normally, billing is immediately done by ITDC hotels for rendering banqueting and F & B services to both kinds of guests i e those availing these facilities against credit cards or against direct payments However, delay becomes inevitable in some cases of benquetting on account of dispute with the party for one reason or the other Actual billing in such cases is done after sorting out the matter with the party

(c) and (d) Since no deliberate delay in preparing bills usually take place, the question of taking punitive action, therefore, does not arise

Setting up of the Marketing division of I.T.D.C

1031 SHRI N E BALARAM· Will the Minister of TOURISM be pleased to state:

(a) the detailed set-up of Marketing Division of I T.D C as was existing during 1984-85 and as on 1990 91 which is responsible for procuring business for I T D.C facilities/activities;

(b) whether it is a fact that, against all principles of Management I T D C. has no Marketing set-up but a sales Section which is operating under the Hotel Operation/Production Division; and

(c) if the answer to part (b) above, be in the affirmative, on what grounds the I T D C. embarked upon an outmoded manegement system?

THE MINISTER OF STATE IN THE MINISTRY OF TOURISM (SMT. USHA SINGH): (a) The set-up of Marketing Division during 1984-85 is given in Statement I. (*See* below).

As regards 1990-91, presently there is no division under the specific name of Marketing Division in ITDC However, there is a Hotel Sales Department under the Hotels Division at the corporate level in ITDC which performs most of the activities/functions *normally* done by Marketing Division for selling hotel business The set up of Hotel Sales Department under Hotels Division during 1990-91 is given in Statement II. (*See* below).

(b) No, Sir. The Hotel Sales Department under the Hotel Division in ITDC encompasses most of the marketing activities pertaining to hotel business

(c) Does not arise in view of reply to (b) above.

Statement I

Set up of the Marketing Division including the Hotel Sales Wing in 1984-85 before Nov. 84 in reply to part (a) of Rs. USQ No. 1031 for 4-1-91 on 'Setting up of the Marketing Division of ITDC'

Name of post	Scale of pay (Rs.)	Number
Vice President	2250 - 2500	1
General Manager	1800 - 2250	1
Dy. General Managers	1500 2000	3
Sr. Managers	1300 - 1700	2
Managers	1100—1600	6
Asstt. Managers	700—1300	9
	TOTAL :	22

Set up of Hotel Sales Division and Marketing Division in 1984-85 after restructuring of the Marketing Division in Nov. 84

A—*Hotel Sales Division*

Vice President	2250—2500	1
General Manager	1800—2250	1
Dy, General Managers	1500—2000	1
Sr. Managers	1300—1700	1
Manaeges	1100—1600	5
Asstt. Managers	700—1300	13
	TOTAL	22

B—*Marketing Division*

(a) *Marketing/International Linkages and Travel Trade Forums*

Vice President	2250—2500	1
General Manager	1800—2250	–
Dy. General Managers	1500—2000	2

Name of Post	Scale of pay	Number
Sr. Manager	1300—1700	1
Managers	1100—1600	2
Asstt. Managers	700—1300	8
	TOTAL :	14
(b) *Public Relations & Entertainment*		
Vice President	2250—2500	—
General Manager	1800—2250	1
Dy. General Manager	1500—2000	1
Sr Manager	1300—1700	—
Manager	1100—1600	1
Asstt. Managers	700—1300	6
	TOTAL :	9
(c) *Production & Publicity*		
Vice President	2250—2500	—
General Manager	1800—2250	—
Dy. General Manager	1500—2000	1
Sr Managers	1300—1700	2
Managers	1100—1600	5
Asstt. Managers	700—1300	11
	TOTAL :	19
	TOTAL of (a)+(b)+(c)	42
	GRAND TOTAL 'A'+'B'	64

Statement—II

Set up for 1990-91 of the Hotel Sales Deptt. under Hotel Division in reply to part (a) of Rajya Sabha USQ No. 1031 for 4-1-1991 regarding 'Setting up of the Marketing Division of ITDC'

Name of Post	Scale of Pay (Rs.)	No.
Vice President	2250—2500	—
General Manager	1800—2250	1
Dy. General Manager	1500—2000	1
Sr. Managers	1300—1700	9
Managers	1100—1600	14
Asstt. Managers	700—1300	14
	TOTAL :	39